

Aviation Fuel Management

LGSTX Fuel Management understands the challenges facing the aviation community in controlling jet fuel and aircraft deicing costs, and managing the back office administrative burdens associated with these activities. Our innovative and customizable programs are designed to assist you with managing these volatile costs, allowing you to focus on your core business. Our team leverages knowledge and long-standing supplier relationships to assist our customers with negotiating fuel supply, fuel services and deice contracts. Clients enjoy full price and contract transparency, assuring the airline's complete control of the decision making process with the best information available.



To meet these challenges...

LGSTX Fuel Management, Inc. has developed a program to assist airlines (large and small), shippers and related industries with global fuel and deice procurement and fuel management to ensure continuity of supply and service and minimal cost. Our services range from all-in-one fuel purchasing solutions to more individualized services to ensure our customers' business requirements are met.

Our strategy...

We use our fuel purchasing and airline experience, infrastructure, knowledge, resources and vendor relationships as a foundation for providing services to our clients. Our management team capitalizes on:

- *Experience in airline in-house fuels purchasing, fuels management, fuel accounting and airlines operations.*
- *Strong, long-standing business relationships with suppliers and service providers.*
- *Leveraging purchases and contract services for multiple internal and external clients*
- *24 hours/7 days a week service*

An ATSG Company

LGSTX
Services, Inc. 

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Our management services include...

Outsourced fuel purchasing

Outsourced deice contract services

Fuel and deice accounting back office

Specialized services

Outsourced Fuel Purchasing

Programs provide a solution to companies looking for an experienced team to negotiate fuel supply, transportation, storage and related services on their behalf. Clients enjoy full price and contract transparency assuring the airline's complete control of the decision making process.

- Initial and ongoing sourcing of fuel supply, transportation, storage and into-wing fueling options worldwide*
- Team approach to fuel bid solicitation, evaluation and award of fuel and service contracts*
- Preparation of contracts to be executed in customer's name*
- Coordinate fuel transportation and manage inventories to mitigate inventory carrying costs*
- Coordinate schedule changes with suppliers and into-wing fuelers*
- Coordinate supply fuel releases for ad hoc flights and weather diversions*
- Arrange supply and services for weather diversions and ad hoc operations*
- Daily management oversight to contract compliance (volume, price and service)*
- Ongoing review of airport use opportunities and associated cost savings*
- Represent customer at fuel consortia and aviation industry meetings*
- Assist flight operations with fuel conservation and optimization alternatives*

Outsourced Deice Contract Services

Program provides a solution to companies looking for an experienced team to negotiate deice service contracts worldwide. Similar to outsourced fuel purchasing, clients enjoy full price and contract transparency assuring the airline's complete control of the decision making process.

- Ongoing sourcing of primary and secondary deice vendors for scheduled operations, weather diversions and charters*
- Negotiate and award deice service agreements in client's name*
- Review and prepare contract documents for client's signature*
- Coordinate arrangements with all departments and stations*
- Follow-up and resolution of all service concerns*

Fuel and Deice Accounting Back Office

Programs are designed to reduce the burden of managing the back office processes but ensure all financial controls are met. Our team is experienced in SOX and ISO certification processes.

- Publish weekly fuel price lists and disseminate to business units for operational and financial planning*
- Short and long term cost forecasting and daily tracking of expenses*
- Audit all invoices, resolve billing errors and prepare for payment by customer*
- Aircraft fuel use reconciliations*
- Team approach to establishing required exemptions and licenses for tax savings opportunities*
- Document preparation and submittal duty drawback and VAT tax refunds.*
- Individualized and customized financial reporting*